



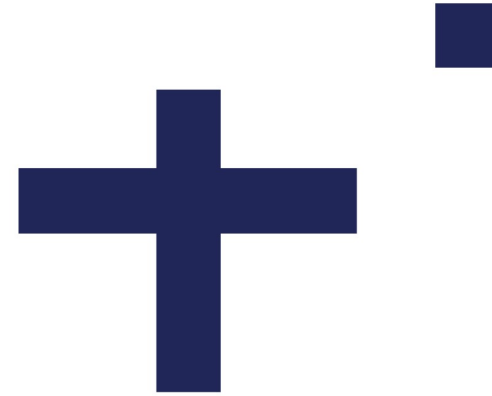
# PANEL DISCUSSION

## Network Services



Legal compliance, project  
contracts and institutional  
requirements

**Willem Coetzee**



## **FINOVATE - Business management Support**

**Rene Bosman  
& Rudolph du  
Toit**

## WHY WE DO WHAT WE DO

It started with a calling.

We **envision** a world where SME's drive economies, promote job creation, and enhance livelihoods.

Our **calling** is SME success.

BUSINESS.  
GROWTH.  
STEWARDSHIP.





## WHO ARE WE

Too many SMEs fail to build the right teams, make sound financial decisions, and execute their growth strategy.

Finovate is a professional services provider that has gathered the right people, integrated the best systems, and built the strongest networks, so that SMEs can plug into us and thrive.

One stop,  
various experts,  
all the answers.



## WHY SME'S FAIL

- Lack of skills and expertise.
- Access to funding/capital.
- Cashflow Management.
- No business plan or poor planning.
- Lack of data and record keeping.
- Wrong people.

- Trying to do it all yourself.
- Inventory mismanagement.
- Unsustainable growth.
- Refusal to pivot (ongoing strategy review).
- Lack of sales (marketing, customer behaviour, etc.).
- Poor management.



## STRATEGY

ORGANISATIONAL HEALTH REVIEW | DEVELOPMENT | EXECUTION & COACHING | INTERNATIONAL EXPANSION PROJECTS  
CORPORATE STRUCTURING | MANAGEMENT CONSULTING | MERGER & ACQUISITION SUPPORT

## PEOPLE

RECRUITMENT | TIME, ATTENDANCE & PAYROLL | INDUSTRIAL RELATIONS | HR COMPLIANCE & ADMIN | EMPLOYER OF RECORD (EOR) FOR UK BUSINESSES | CROSS-BORDER RECRUITMENT FOR ENTRY LEVEL POSITIONS (SA TO UK) | DESIGNING ORGANISATIONAL STRUCTURES | CULTURE & TEAM DEVELOPMENT TRAINING

## ACCOUNTING & COMPLIANCE

OUTSOURCED ACCOUNTING | FINANCIAL REPORTING | FINANCIAL MANAGEMENT | CASH FLOW MANAGEMENT  
ACCOUNTING & CLEAN-UP PROJECTS | ANNUAL FINANCIAL STATEMENTS | TAX & STATUTORY RETURNS  
BBBEE - EME | BBBEE - ADVISORY & VERIFICATION ASSISTANCE | REGULATORY COMPLIANCE

## SYSTEMS & TECH

BUSINESS PROCESS DESIGN | SYSTEMS IMPLEMENTATION  
INTEGRATION & AUTOMATION | PROJECT MANAGEMENT

## FINANCE & CAPITAL

BUSINESS PLAN DEVELOPMENT | FINANCIAL MODELLING & VALUATIONS | CAPITAL NEEDS ASSESSMENT  
INVESTMENT READINESS & DUE DILIGENCE ASSISTANCE | CAPITAL RAISING

## BUSINESS INTELLIGENCE

FINANCIAL REPORTING | BUSINESS INTELLIGENCE | KPI TRACKING | FORECASTING

## SALES & GROWTH

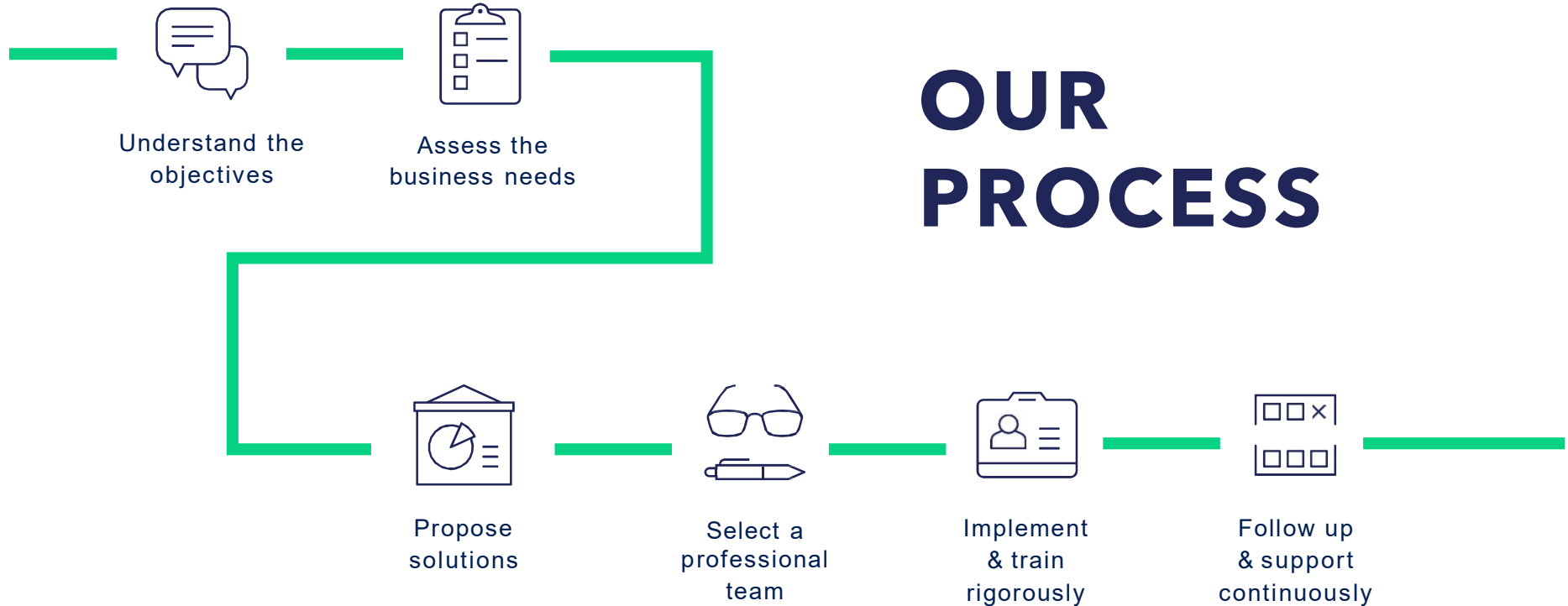
SALES & MARKETING STRATEGY & EXECUTION | SALES & MARKETING EXECUTION | CRM PROCESS & SOFTWARE  
DIGITAL MARKETING | CREATIVE DESIGN | MARKET INTELLIGENCE

**Finovate**  
BUSINESS GROWTH STEWARDSHIP





## OUR PROCESS





## CONTACT US



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# Finovate

BUSINESS GROWTH STEWARDSHIP

